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## Kaspersky Lab Go SCRUM with SaM Solutions



SaM Solutions, one of the leading software development outsourcing companies in Eastern Europe, announces the successful launch of cooperation with Kaspersky Lab – the Europe's largest manufacturer of system protection against viruses, spam and hacker attacks.

In spring 2010, a distributed joint team to implement a pilot project was formed. The team included both SaM Solutions and Kaspersky Lab experts. In order to achieve the highest level of productivity in a short project implementation period the strategy of joint development based on Agile methodologies was chosen.

The first project concerned the development of an internal client system based on the Microsoft technologies (.NET Framework 4, Silverlight, MS SQL) and was implemented using SCRUM methodology. For successful project implementation the SaM Solutions' specialists used accumulated experience of agile development in distributed teams. The first three months of work have demonstrated the effectiveness of the selected model where business customers of the system were able to evaluate the intermediate working versions of the application just in every two weeks.

As a result of joint work, it was decided to implement SCRUM approach in future project teams formed to develop various projects for Kaspersky Lab together with SaM Solutions specialists.

Management of SaM Solutions highly appreciate the results of joint work on the pilot project implemented together with Kaspersky Lab team, and consider this cooperation being a strategic point for the further expansion of SaM Solutions presence in the Russian market.

As stated by Alexander Deev, Director of Business Development, SaM Solutions Belarus: "We are focused on long-term and mutually beneficial partnership with Kaspersky Lab, so we do our best to be attentive to the needs and requirements of the client in order to create a reliable and productive joint team implementing high priority projects for the customer. Further successful cooperation with Kaspersky Lab is one of our main directions within the chosen development strategy in the Russian market."

### About Kaspersky Lab

Kaspersky Lab is one of the world's top four leading IT security software vendors for endpoint users. It is an international group that employs over 2,000 highly-qualified specialists, has central offices in Moscow, as well as regional headquarters overseeing the activities of local representatives and partners in five global regions: Western Europe; Eastern Europe, the Middle East and Africa; North and South America; the Asia-Pacific region; and Japan.

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The company currently works in more than 100 countries across the globe and has its own territory offices in 27 countries. Over 300 million people worldwide are protected by the company's products and technologies.

## About SaM Solutions

SaM Solutions is a leading software outsourcing company focusing primarily on IT consulting and software development services for both US and European marketplaces. Founded back in 1993 by a 10-person team of alumni of the Belarusian State University of Computer Science, today SaM Solutions has a staff of over 600 employees globally.

SaM operates a number of global offices in countries including Germany (Corporate Headquarters), the USA, the UK, the Netherlands, Belarus and Ukraine. 17-year business history in the international market, broad services palette allow SaM Solutions to handle projects of any complexity, using state-of-the-art technologies.